

Message Text

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PAGE 01 STATE 265622

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DRAFTED BY: NEA/ARP:FHGERLACH

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FM SECSTATE WASHDC

TO AMEMBASSY SANA

UNCLAS STATE 265622

FOL TEL SENT ACTION ABU DHABI ATHENS BAGHDAD
DHAHRAN DOHA JIDDA KUWAIT MUSCAT TEHRAN INFO
USDOC SECSTATE FROM MANAMA DTD 25 AUG 1976 153

UNCLAS MANAMA 1233

ATHENS FOR RTDO

USDOC FOR CAGNE

E.O. 11652: N/A

TAGS: BGEN, BEXP, XX

SUBJECT: GULF ECONOMIC/COMMERCIAL OFFICERS CONFERENCE

REFS: (A) MANAMA 1165 (NOTAL)

(B) DHAHRAN 1029 (NOTAL)

1. IN CONSULTATION WITH DHAHRAN COLLEAGUES. WE HAVE
COLLATED THE RESPONSES TO REFTELS AND COME TO THE CONCLUSION
THAT ALL REGIONAL POSTS WOULD FIND IT USEFUL TO
PARTICIPATE IN THE PROPOSED CONFERENCE OF ECONOMIC
COMMERCIAL OFFICERS; THAT MANAMA APPEARS TO BE AN ACCEPTABLE
LOCATION; THAT THERE IS
CONTINUING INTEREST IN PARTICIPATING IN AN ARAMCO BRIEFING
(AND POSSIBLY VISITING THE JUBAIL COMPLEX); AND THAT THE DAYS
IMMEDIATELY PRIOR TO THANKSGIVING ARE CONVENIENT TO MOST
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PAGE 02 STATE 265622

POTENTIAL PARTICIPANTS.

2. WITH THAT IN MIND, WE HEREBY PROPOSE THAT SUNDAY, NOVEMBER 21 BE THE DAY FOR THE JUBAIL TOUR(THIS WOULD LAST EARLY MORNING TO LATE AFTERNOON); THAT MONDAY, NOVEMBER 22 BE THE ARAMCO BRIEFING; THAT MONDAY EVENING ALL THOSE WHO HAVE PARTICIPATED IN THE DHAHRAN SEGMENT OF THE CONFERENCE FLY OVER TO BAHRAIN: THAT TUESDAY, NOVEMBER 23 BE THE DAY OF THE GENERAL CONFERENCE; AND THAT PARTICIPANTS BE FREE TO BEGIN TO DISPERSE THAT EVENING, DEPENDING ON THE AIRLINES SCHEDULE.

3. BOTH DHAHRAN AND WE WOULD APPRECIATE KNOWING ASAP WHO INTENDS TO PARTICIPATE FROM EACH POST AND FOR WHICH (IF NOT ALL) SEGMENTS OF THE PROPOSED PROGRAM. WE NEED TO MAKE HOTEL RESERVATIONS BY THE END OF THIS MONTH.

4. DETAILED AGENDA FOR THE BAHRAIN SEGMENT WILL FOLLOW IN LATER WEEKS, BUT THERE SEEMS TO BE GENERAL AGREEMENT THAT THE FOLLOWING SUBJECTS SHOULD BE ADDRESSED: (A) WAYS TO INCREASE GULF POSTS COOPERATION WITH ONE ANOTHER; (B) REGIONAL TRADE PROMOTION: THE ROLE OF THE TEHRAN TRADE CENTER AND RTDO; (C) TRADE MISSIONS: HOW TO COORDINATE AND HANDLE; (D) ARAB BOYCOTT; (E) BANK GUARANTEES/SURETY BONDS; (F) HANDLING BUSINESS VISITORS EFFICIENTLY; COMMERCIAL LIBRARIES; EMBASSY HANDOUTS; (G) COLLAPSE OF BEIRUT AS BUSINESS CENTER; REGIONAL IMPACT (H) OVERALL USG AND US PRIVATE SECTOR TRADE PROMOTION STRATEGIES: MARKET SURVEYS, ETC.

5. WE WOULD APPRECIATE COMMENT ON BAGHDAD'S SUGGESTION THAT ANOTHER QUESTION TO ADDRESS WOULD BE THAT OF AGRICULTURAL MARKETS. BURLEIGH UNQTE KISSINGER

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